

total talent case study: transform hiring, gain talent insights and drive cost savings.

industry: financial services, specializing in enterprises, small business and financial institutions



challenges & goals

Although the company had a first-generation managed services program (MSP) in place for more than 20 years, it needed greater visibility into both permanent and contingent talent.



solution

- a total talent management solution, delivered by Randstad Sourceright
- advanced talent analytics and reporting to provide greater visibility into contingent engagements and direct hires
- an agile, flexible recruitment support model that helps the business navigate through an ever-changing environment



key results

- over \$700,000 in cost savings in less than a year (January – June 2020) through contingent talent supplier optimization and rate analysis
- 33 unique locations staffed
- 144 contingent placements, with time-to-start rate of just 23 days and a 75% retention rate
- 317 permanent placements with client savings of 3% cost per hire, quarter over quarter



[> read the full case study](#)