integrated MSP case study: get contingent talent faster and more cost efficiently.

client: a large, integrated health system in New England







challenges & goals

As the organization increasingly relies on contingent talent, it sought to streamline processes, increase visibility and improve cost containment.

solution

With an integrated managed services program (MSP) from Randstad Sourceright for non-clinical roles, and MSP from AMN Healthcare for clinical roles, the healthcare system is driving contingent workforce management with better insight, centrally and more holistically.

key results

Under the integrated MSP, for non-clinical roles, the system has seen a cost savings of \$1.18 million in the first half of 2020 alone, and a 99% fill rate with time to fill decreasing from 21 days to just 16 days.

For clinical roles, the healthcare system reduced time to fill from 30 days to 11 days year over year. The average number of days to start decreased from 71 to 34 over the same period. The clinical role program fill rate significantly increased from 78% to 93%.