

MSP case study: gain cost savings, visibility and consistency with a new contingent hiring strategy.

industry: life sciences



challenges & goals

A lack of consistency in contingent workforce management caused by too many suppliers with varying rate cards resulted in excess costs and limited program visibility.



solution

The company implemented a managed services program (MSP), delivered by Randstad Sourceright, to ensure a robust and transparent approach to contingent workforce management.



key results

- In the first year, the company achieved nearly \$800,000 in cost savings, while attracting higher quality talent.
- The company streamlined invoicing and payments, while enhancing supplier management.
- It maintained a 97% fill rate, even in the height of COVID-19 and while medical positions were in higher demand.
- Overall employer brand improved, and the company achieved a stellar Net Promoter Score of 9.

[> read the full case study](#)

